

Annual Report | 2018

Neighborhood Services

*A History of Service. A Heritage of Hope in North Minneapolis.*

# 50

## YEARS OF COMMUNITY CARE



**NORTH POINT**  
Health & Wellness Center Inc.



# LEADERSHIP



## 50 YEARS OF COMMUNITY CARE

### NORTHPOINT COMMUNITY BOARD

#### Board Leadership

Juan Jackson  
Board Chair

Kevin Wright  
Treasurer

Mayra Garcia-Rivera  
Vice Chair

Sylvia Andrews  
Secretary

#### Board of Directors

Atum Azzahir

Tina Nguyen

Charles Caldwell

Maggie Dexheimer

Dianne Haulcy

Pharris

Linda Higgins –

Beverly Propes

Commissioner

Jeff Washburne

Yvonne (Rashida) Jackson

Jose Williams

Seakh Menheer

Castellanos Sierra

\*as of 12.10.2018

Dear Friends,

In 1968, NorthPoint Health & Wellness Center, Inc. (formerly Pilot City) was started by the community and for the community because North side residents wanted access to health, employment, education, and housing, right here in their neighborhood. 50 years later, NorthPoint continues to be led by the community and for the community to address those same needs.

As NorthPoint has grown, we have evolved while keeping the needs of the community central to our work. We have honored our history by maintaining a board and staff that reflect our diversity. We are creating our future by expanding our campus to better serve the volume and changing needs of the people we serve.

We are extremely thankful for our volunteers, supporters and partners over the last 50 years and look forward to what we can achieve in the future!

Sincerely,

Stella Whitney-West, CEO | Juan Jackson, Board Chair



# OUR IMPACT

70% OF YOUTH in Henn. Co. Juvenile Detention are African American while making up 20% of the demographic.<sup>1</sup>

## WHOLE-PERSON INTEGRATED CARE



The Nia program **EXPLORES 12 AREAS** from self-care to community violence to help youth achieve their potential.

Black mothers in the U.S. **DIE AT 3-4 X** the rate of white mothers.<sup>2</sup>

## HEALTH EQUITY



**56% OF MOTHERS** served by Integrated Care for High Risk Pregnancies (ICHRP) gave birth to healthy weight babies.

Nearly **50% OF RENTERS** in North Minneapolis experienced an eviction filing over a 3 year period.<sup>3</sup>

## BUILDING COMMUNITY WELL-BEING



**268 FAMILIES** worked with the Eviction Prevention program to stay in their homes or locate safe housing. (Jan. – Nov. 2018)

<sup>1</sup>Henn. Co. Dept. of Community Corrections & Rehabilitation; <sup>2</sup>City of Minneapolis Innovation Team, 2016; <sup>3</sup>Center for Disease Control, 2017

# COMMUNITY

## Gateway Program | **DONISHA**

"I moved here from Chicago to give my son, who's three, a better future," Donisha says. "I don't have any family here. I want to do my own thing and not let anything get in the way of my goals. I came to win."

Donisha was able to find employment on her own when she arrived in Minneapolis, she needed help with housing. She was put in touch with the Gateway Program at NorthPoint, which helps families receiving assistance through the Minnesota Family Investment Program (MFIP) obtain employment and family stability. The Gateway Program helped Donisha find an apartment.

"Gateway works with clients to help them set goals," says Andrea, Gateway Family Facilitator. "I've watched Donisha accomplish her goals. She is one of those people who you point in the right direction and she does the work. She is in a better position now which gives her more options."

"I love Gateway. I'm really happy," says Donisha. "They've helped me get where I need to be and have given me hope. I go to group meetings and have one-on-one coaching. This is my honeycomb hideout, my go-to. NorthPoint won't lead you in the wrong direction. That means everything to me."



Staff & Patient | **COACH PROGRAM**

**COACH NUMBERS**

- 1,722 engaged by the COACH program
- 63% screened at school & community events
- 58% of children screened made NorthPoint their dental home



**PARTNER**

Joe Lally | **DELTA DENTAL**

*Vice President of Government & Community Relations for Delta Dental of Minnesota & Executive Director of the Delta Dental of Minnesota Foundation*

“Most funders look for alignment in mission. Delta Dental has that with NorthPoint. There’s also an alignment with how we can affect outcomes. These things are compelling to a funder.

Our mission is to improve overall health through oral health. Partnering with NorthPoint furthers our mission. The opportunity for education and prevention is important. I’m confident the Delta Dental of Minnesota Foundation and NorthPoint will continue to have a strong relationship.”

*Since 2014, the Delta Dental of Minnesota Foundation has provided NorthPoint with \$350,000 in grants to support our dental community outreach programs. These grants have enabled us to provide overall services that promote good oral health (and beautiful, healthy smiles) in our community. In addition, NorthPoint’s clinic has received \$600,000.*

**OUR SUPPORTERS**

**WE ARE PROUD** to recognize the many foundations, corporations, public agencies and individual donors that made a contribution to support our work this year.

The following donors have contributed between January 1, 2018 to December 31, 2018.

**\$500,000+**  
Hennepin County

**\$200,000+**  
Blue Cross and Blue Shield of Minnesota – Centers for Prevention  
City of Minneapolis, Health Department  
Greater Twin Cities United Way  
Pohlad Foundation  
State of Minnesota, Department of Human Services - Child Safety and Permanency Division  
State of Minnesota, Human Services Department  
State of Minnesota, Minnesota Insurance Marketplace – MNSure

**\$100,000 - \$199,000**  
Clearway Minnesota  
Otto Bremer Foundation

**\$50,000 - \$99,000**  
Delta Dental Foundation of Minnesota  
Family Housing Fund  
Hennepin County – Department of Community Corrections and Rehabilitation  
Hennepin County Attorney’s Office  
Medtronic Foundation  
Minneapolis Public Housing Authority  
State of Minnesota  
State of Minnesota, Department of Human Services -- Child Support Division  
State of Minnesota, Department of Human Services -- Employment Assistance and Employment Supports Division  
UCare Minnesota

**CORPORATE CONNECTIONS**

### \$10,000 - \$49,999

CAP Foundation  
Hunger Solutions  
Minneapolis Urban League

### \$5,000 - \$9,999

Ballard Spahr LLC  
City of Minneapolis  
Local Initiative Support Corporation (LISC)  
Robbinsdale Area School District  
State of Minnesota, Department of Human Services—Department of Alcohol & Drug Abuse Division

### \$1,000 - \$4,999

Community Health Worker Alliance  
Give MN  
Greater Minneapolis Council of Churches/ Mn. FoodShare  
Hennepin County Emergency Food and Shelter Program  
Jason & Megan Ogdahl  
Joshua Mattson  
Meadowbrook Elementary School  
Medtronic – Volunteer Group  
Minneapolis Foundation  
Community Health Fund of the Minneapolis Foundation

### \$500 - \$999

Anonymous  
AT & T Credit & Collections  
Department /Communication  
Workers of America/ Local 7250  
Bryn Mawr Presbyterian Church  
Donna & Michael Kaplan  
Kelly Ruby  
Margaret D. Pharris  
Minnehaha Academy Middle School  
National Theater for Children  
Padilla Company  
Roderick T. Alston  
Stella Whitney-West  
Terrance Fleming  
UHG/Abbott Labs

### \$200- \$499

Andrew Mott  
Ann Sparks  
Anonymous  
Beverly Propes  
Jamie Wilson  
Juan Jackson  
Michael Lafave  
Mortenson Construction- Employees  
Naima Bashir  
North United Methodist Church  
Dr. Paul Erickson  
Thompson Reuters/ Matching

### \$1 - 199

Airrion Williams  
Aisha Mgeni  
Alexandra Leis  
Aliyah Primus  
Amanda Beckett  
Amazon  
Amelia Charles  
Amy Pak  
Anand Murali  
Ann Gross  
Ann Sweeney  
Anne Marie Seward  
Anonymous  
April Corniea  
Rachel Ortiz  
Belinda Abner  
Brandon Jones  
Brendon Cullinan  
Brian J. Bergs  
Candis McKelvy  
Christial Gaskins  
Cora A. Lueben  
Cynthia Micolichek  
David Lawless  
Denelle Hygrell  
Donn Vargas  
Edwinna Sackariason  
Elissa F. Wallace  
Elizabeth Anderson  
Emily Anderson  
Emily Mattson

Emily Terrell  
Eric & Carol Jean Polson  
Evan Graenkel  
Felicia Jappah  
Filsan Ibrahim  
Gabriele Kirsch  
Hana Bibliowicz  
Heidi Anderson  
Helen Thomas  
Hennepin Health - Employees  
Honeywell Employees - Plymouth  
Jackie K. Nesbit  
Jady Miller  
Jamie Saastad  
Jenifer Klotz  
Jenny Sigsbee  
Jesse A. Winsell  
John LeMay  
John Wetzel  
Julie E. Nielsen  
Katheryn M. Bumphurs Lymon  
Kelly K. Tanzer  
Kelly Ruby  
Kimberly Spates  
Kimry Johnsrud  
Kurt Peters  
Kurtis A. Greenley  
LaShonda Washington  
Laurie Goehlen  
Leigh Smith  
Lilian Ngungkpan  
Linda Higgins  
Linda Marie Bosma  
Lona Healam  
Marcel Lynn  
Margaret Rog  
Mark W. Vandermyde  
Mary Banwell  
Michelle Jensen  
Michelle Richardson  
Mortenson Construction - Employees  
Murial Reed  
Nashea Tucker  
Nathaniel Orr  
Pang Yang  
Patrick Wilson  
Dr. Paul Erickson  
Rice & Gravy by Candice

Rose McCullough  
Sally Newbury  
Sara J. Lueben  
Sarah Molasky  
Sarita J. Ivy  
Scott Bordo  
Shawnice Reid  
Sherrie Coleman Simpson  
Shirlee Jordan  
Stephanie Nelson  
Stratacore  
Susan Dunn  
Tami Traeger  
Terri J. Hupp  
Thomas Schmall  
Thompson Reuters/ Corp. Matching  
Tou Cher Yang  
Vicki Schneider  
Vusumuzi Zulu  
Wendy Lazear  
Yesica Gonzalez-Guzman

### Food Drives / In-Kind Food Donation Partners

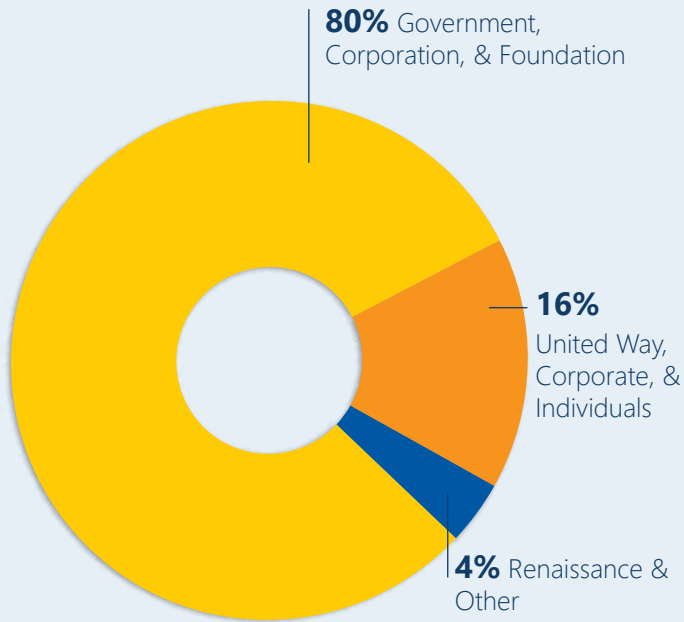
ALDI Foods  
CUB Foods - Broadway/Brookdale/ Robbinsdale/Lake Street  
Henn. County Service Hub - Plymouth Ave  
Hennepin County Public Defender's Office  
Hennepin County Purchasing Office  
Heritage Park  
Honeywell – Multiple locations  
Life Source  
Lund's & Byerly's Golden Valley  
MCF Tractor Works Building  
MCTC  
Minneapolis Institute of Arts  
Minnehaha Academy Middle School  
Mortenson Construction  
MPLS Public Schools – Broadway Office  
National Theatre For Children  
North Commons  
St. Vincent  
Sustainable Resource Center  
Thor Construction  
Wayman AME Church



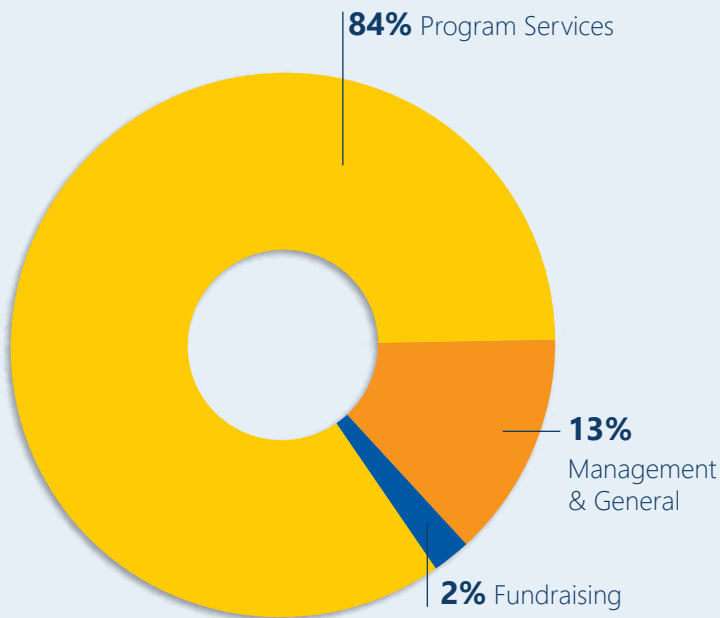
## FINANCIAL HIGHLIGHTS

For the year ending December 31, 2018

### 2018 REVENUE



### 2018 EXPENSES



### REVENUE

Grants & Contracts	6,299,023
Contributions	1,230,388
Other	310,880

**TOTAL REVENUE 7,840,291**

### EXPENSE

Program Services	5,986,832
Management and general	948,546
Fundraising	160,301

**TOTAL EXPENSES 7,095,679**

**Change in net assets for the year 744,612**

**Net assets, Beginning of year 3,256,787**

**Net assets, End of year 4,001,399**

# OUR NUMBERS



Starting line for Kid's Run | **FIT 4 FUN**

Served nearly **16,000** individuals from over **5,900** households.



Volunteers | **OUTDOOR MARKET**

Provided more than **733,000** pounds of food to families fighting hunger in our community.

**602** volunteers donated more than **14,900** hours of service to NorthPoint.



Breathe Free North | **COMMUNITY OUTREACH**

INFO

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