

Consulting Services Program Report 1/1/2023 through 6/30/2023

HENNEPIN COUNTY MINNESOTA

Memo

From: Dan Nickols, Program Manager

Date: August 4, 2023

Re: Consulting Services Program report – January 1 through June 30, 2023

Attached is the 2023 2nd quarter report for the [Consulting Services Program](#). This report includes payments to sub-consultants where a SMBE or SBE goal has been established for projects in excess of \$100,000.

Q2 Report highlights include:

- Total program expenditures were \$6,052,112
- Total dollars directed to SBE firms were \$2,935,207 (48%)
- Total dollars directed to ESBE firms were \$1,206,268 (20%)
- 314 firms have a principal agreement in the program
- 102 firms received work under the program
 - 23 were SBE firms
 - 34 were ESBE firms
- Through establishment of SMBE/SBE goals on work orders more than \$100,000:
 - SBE utilization increased from 47% to 68%
 - WBE utilization increased from 7% to 12%
 - MBE utilization increased from 12% to 21%

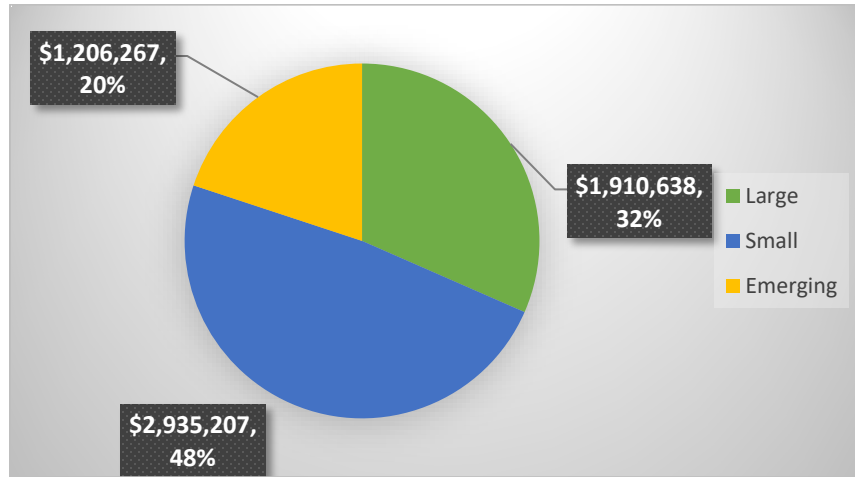
Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
- Reducing disparities in contracting

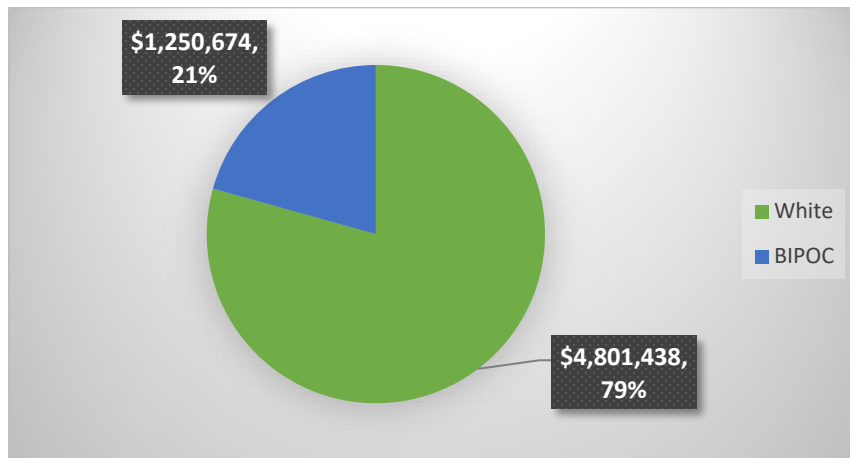
Total program spend (including payments to subconsultants on projects with SDBE/SBE goals)

Firm description	# firms used	# firms available	Amount paid
Large white male	46	144	\$1,910,638
Large white female	0	4	\$0
Large minority male	0	6	\$0
Large minority female	0	5	\$0
Small white male	14	34	\$1,866,491
Small white female	5	18	\$251,960
Small minority male	4	10	\$616,067
Small minority female	0	4	\$200,689
Emerging white male	13	31	\$538,520
Emerging white female	8	27	\$233,829
Emerging minority male	10	20	\$413,788
Emerging minority female	2	11	\$20,130
Totals	102	314	\$6,052,112

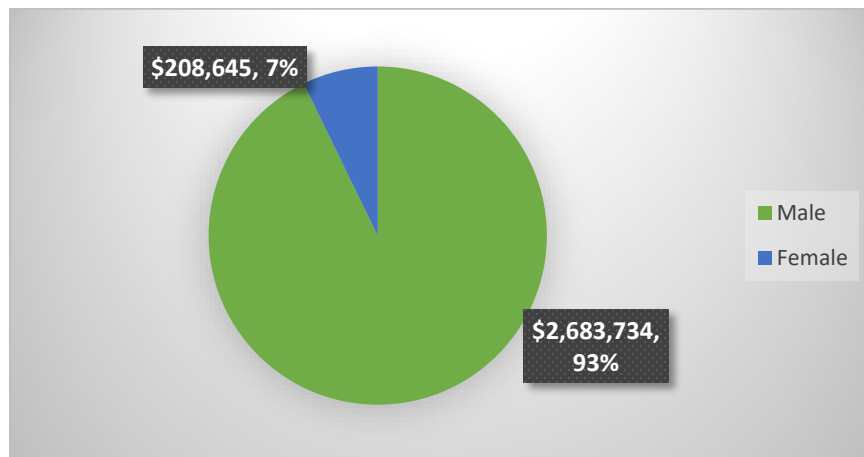
Total spending (\$6,052,112) by firm size



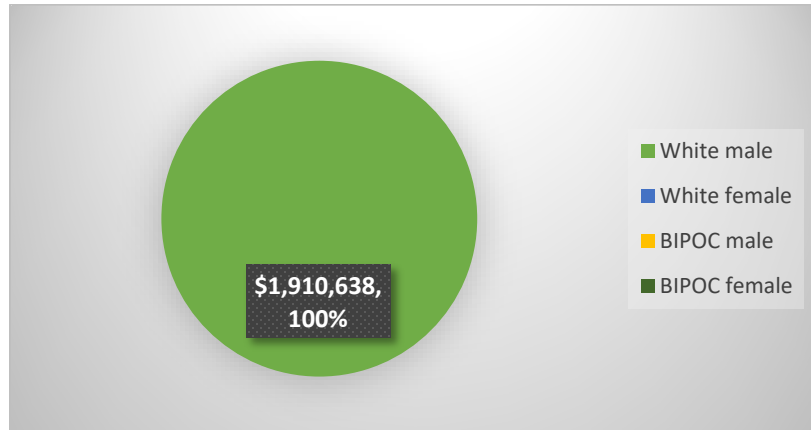
Spending by race of firm owner



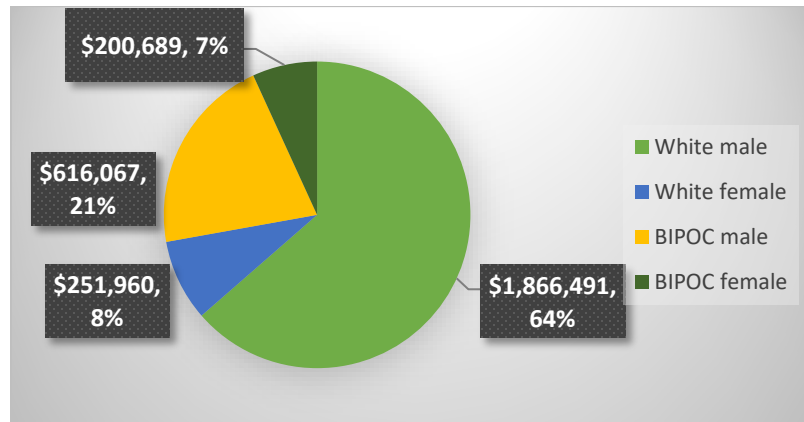
Spending by gender of firm owner



Large firm – spending by race & gender



Small firm – spending by race & gender



Emerging firm – spending by race & gender

