

Consulting Services Program Report

1/1/2021 through 12/31/2021

HENNEPIN COUNTY
MINNESOTA

Memo

To: Board of commissioners

From: Dan Nickols, Program Manager

Date: February 21, 2022

Re: Consulting Services Program report – January 1 through December 31, 2021

Attached is the 2021 report for the Consulting Services Program through December 31.

Report highlights include:

- Total program expenditures were \$7,691,349
- Total dollars directed to SBE firms were \$1,491,628 (19.4%)
- Total dollars directed to ESBE firms were \$1,351,369 (17.6%)
- 293 firms have a principal agreement in the program
- 113 firms received work under the program during this period
 - 27 were SBE firms
 - 36 were ESBE firms

The [Consulting Services Program](#) provides professional service consultants in various technical fields (e.g. architecture, engineering, environmental) an opportunity to be listed on a roster to provide services to county departments through a principal agreement.

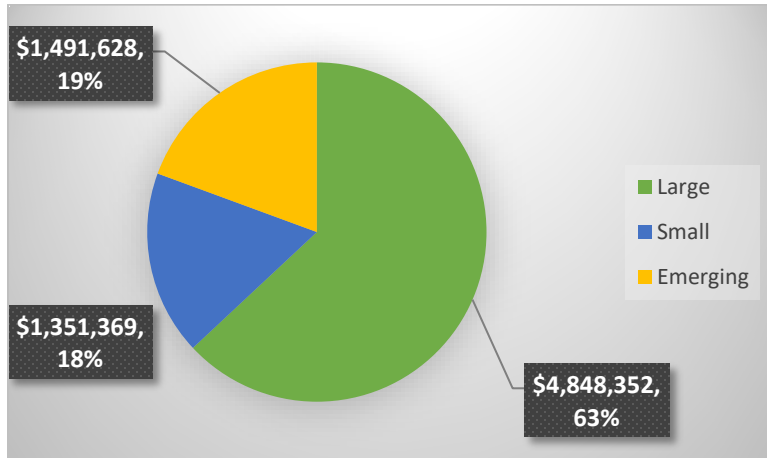
Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
- Reducing disparities in contracting

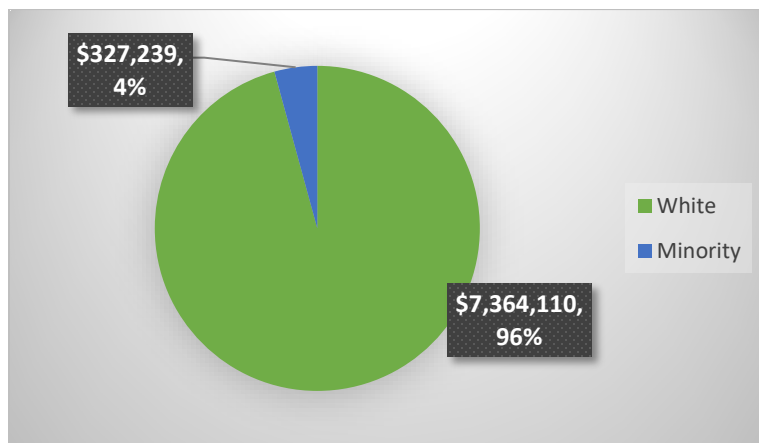
Total program spending

Firm description	# firms used	# firms available	Amount paid
Large white male	49	137	\$4,736,424
Large white female	0	5	\$0
Large minority male	1	6	\$111,928
Large minority female	0	3	\$0
Small white male	19	35	\$940,443
Small white female	7	18	\$388,301
Small minority male	1	7	\$22,625
Small minority female	0	2	\$0
Emerging white male	15	30	\$674,966
Emerging white female	13	26	\$623,976
Emerging minority male	7	16	\$161,959
Emerging minority female	1	8	\$30,727
Totals	113	293	\$7,691,349

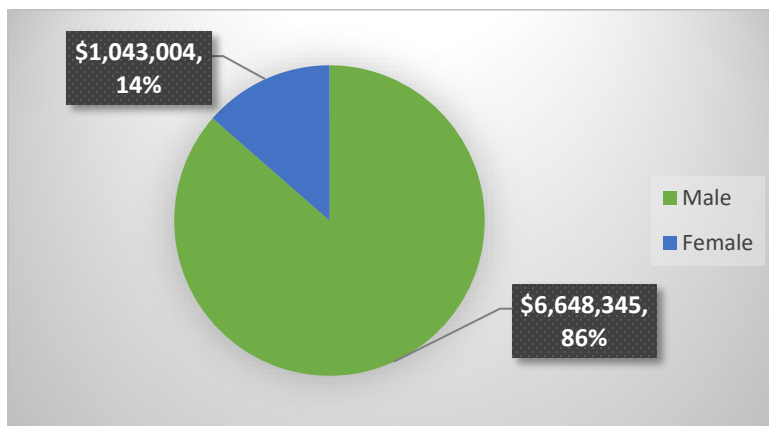
Total spending (\$7,691,349) by firm size



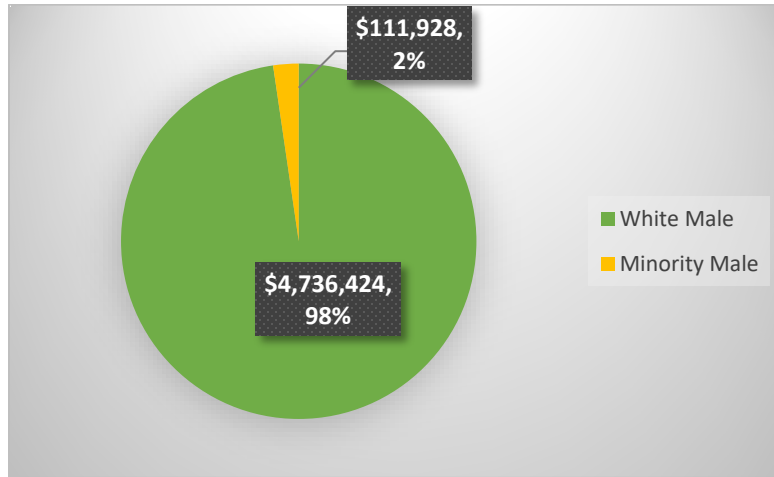
Spending by race of firm owner



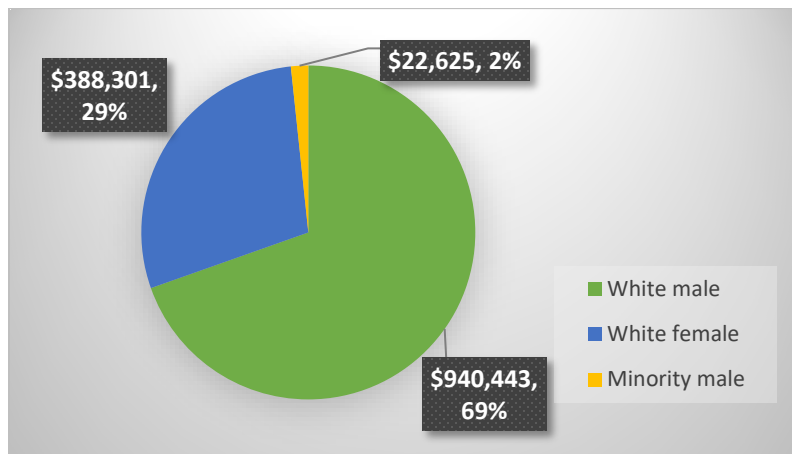
Spending by gender of firm owner



Large firm – spending by race & gender



Small firm – spending by race & gender



Emerging firm – spending by race & gender

