

Consulting Services Program Report

1/1/2022 through 9/30/2022

HENNEPIN COUNTY
MINNESOTA

Memo

From: Dan Nickols, Program Manager

Date: November 23, 2022

Re: Consulting Services Program report – January 1 through September 30, 2022

Attached is the 3rd quarter report for the Consulting Services Program. This report includes payments to sub-consultants where a SMBE or SBE goal has been established for projects in excess of \$100,000.

Q2 Report highlights include:

- Total program expenditures were \$7,444,007
- Total dollars directed to SBE firms were \$1,418,687 (19.0%)
- Total dollars directed to ESBE firms were \$1,829,165 (24.6%)
- 307 firms have a principal agreement in the program
- 113 firms received work under the program
 - 27 were SBE firms
 - 35 were ESBE firms

The [Consulting Services Program](#) provides professional service consultants in various technical fields (e.g. architecture, engineering, environmental) an opportunity to be listed on a roster to provide services to county departments through a principal agreement.

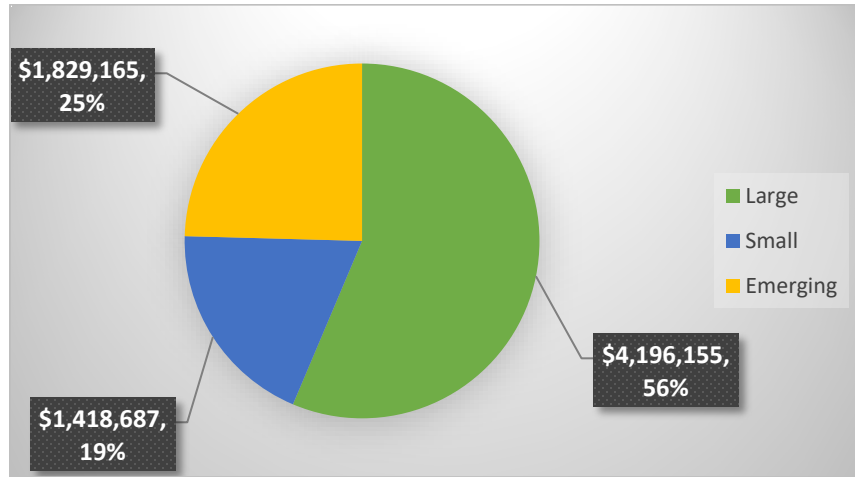
Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
- Reducing disparities in contracting

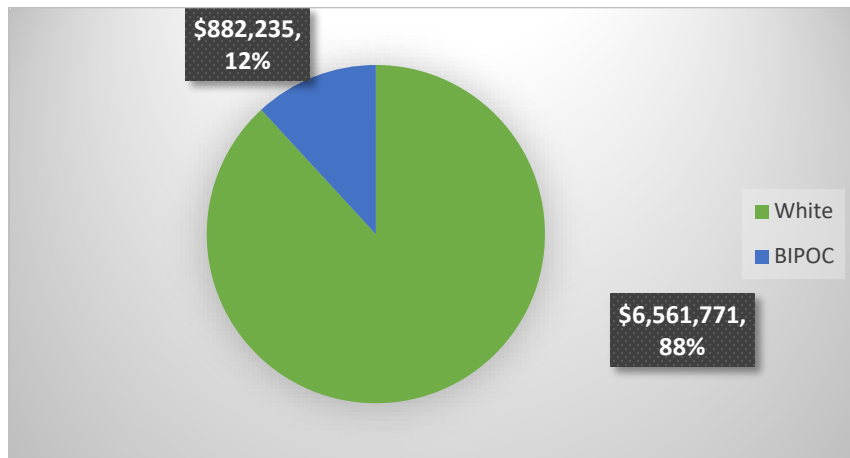
Total program spending

Firm description	# firms used	# firms available	Amount paid
Large white male	49	141	\$4,127,074
Large white female	0	5	\$0
Large minority male	1	7	\$31,088
Large minority female	1	5	\$37,993
Small white male	18	33	\$1,031,958
Small white female	6	19	\$92,816
Small minority male	4	9	\$290,938
Small minority female	1	3	\$2,975
Emerging white male	15	29	\$616,536
Emerging white female	12	26	\$693,388
Emerging minority male	7	19	\$332,416
Emerging minority female	1	12	\$186,825
Totals	112	307	\$7,444,007

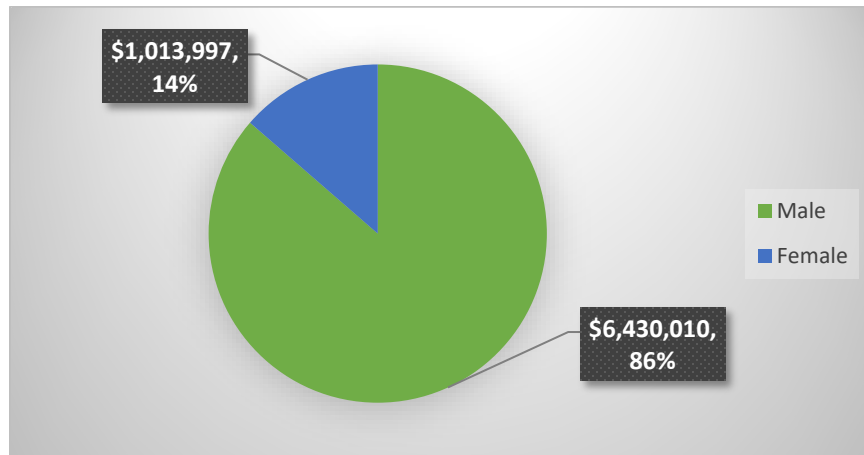
Total spending (\$7,444,007) by firm size



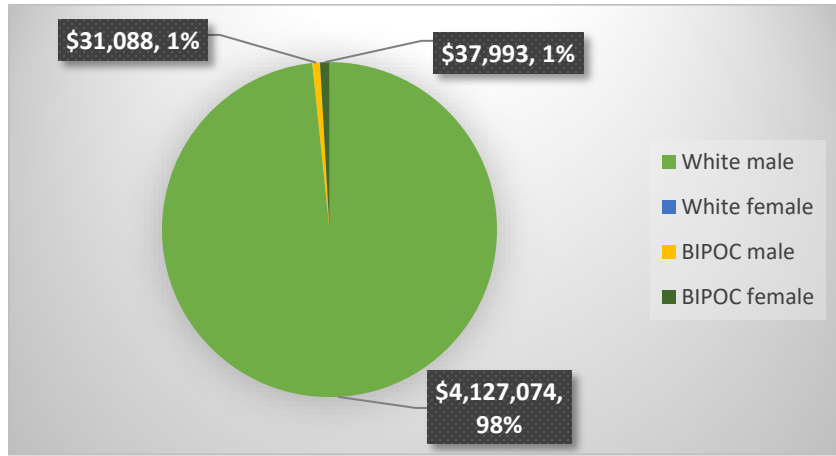
Spending by race of firm owner



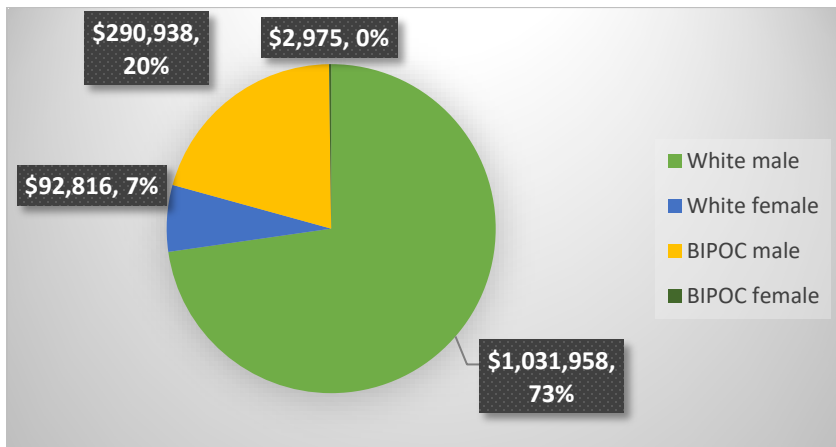
Spending by gender of firm owner



Large firm – spending by race & gender



Small firm – spending by race & gender



Emerging firm – spending by race & gender

