

Consulting Services Program Report

1/1/2021 through 9/30/2021

HENNEPIN COUNTY
MINNESOTA

Memo

To: Board of commissioners

From: Dan Nickols, Program Manager

Date: November 22, 2021

Re: Consulting Services Program report – January 1 through September 30, 2021

Attached is the 2021 report for the Consulting Services Program through September 30th.

Report highlights include:

- Total program expenditures were \$4,757,256
- Total dollars directed to SBE firms were \$804,224 (17%)
- Total dollars directed to ESBE firms were \$867,187 (18%)
- 266 firms have a principal agreement in the program
- 99 firms received work under the program during this period
 - 25 were SBE firms
 - 30 were ESBE firms

The [Consulting Services Program](#) provides professional service consultants in various technical fields (e.g. architecture, engineering, environmental) an opportunity to be listed on a roster to provide services to county departments through a principal agreement.

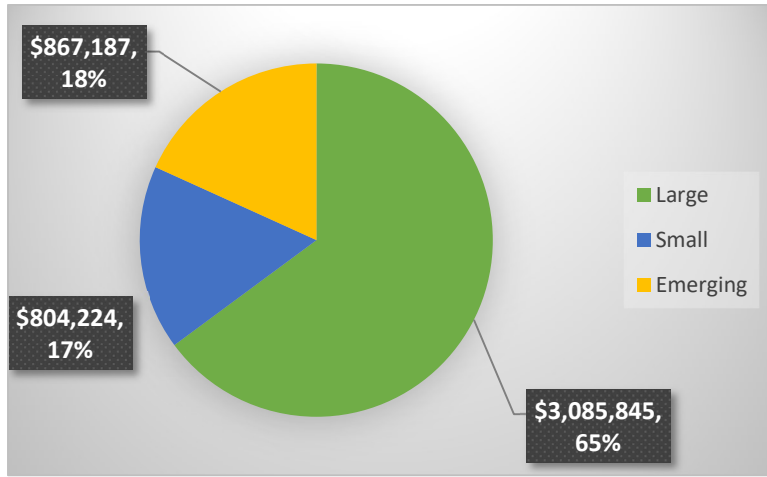
Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
- Reducing disparities in contracting

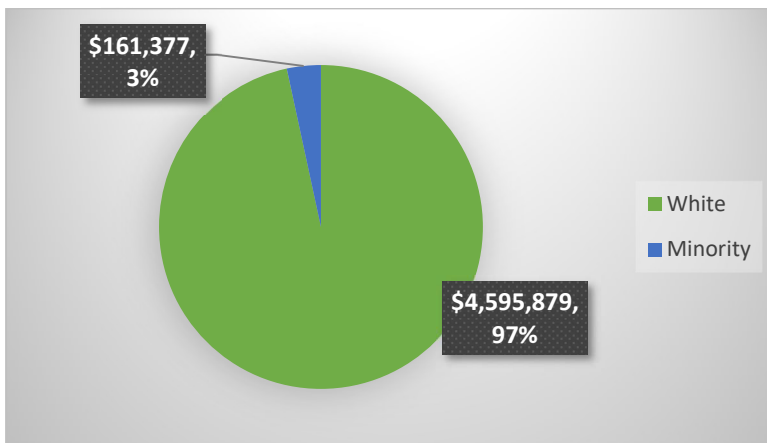
Total program spending

Firm description	# firms used	# firms available	Amount paid
Large white male	43	109	\$3,040,401
Large white female	0	5	\$0
Large minority male	1	5	\$45,444
Large minority female	0	0	\$0
Small white male	16	30	\$450,724
Small white female	7	21	\$334,129
Small minority male	2	12	\$19,371
Small minority female	0	2	\$0
Emerging white male	14	32	\$482,285
Emerging white female	11	26	\$288,340
Emerging minority male	4	16	\$88,086
Emerging minority female	1	8	\$8,476
Totals	99	266	\$4,757,256

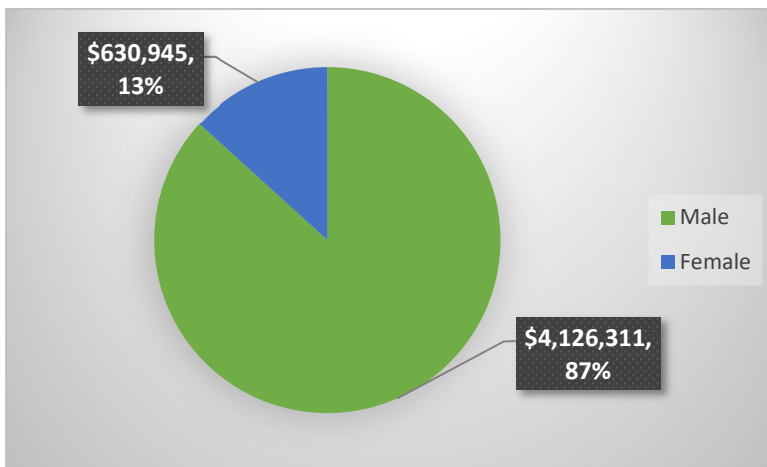
Total spending (\$4,757,256) by firm size



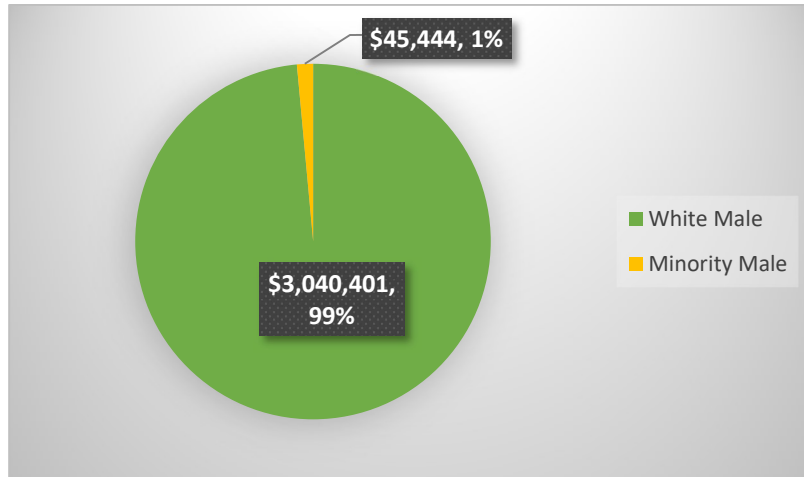
Spending by race of firm owner



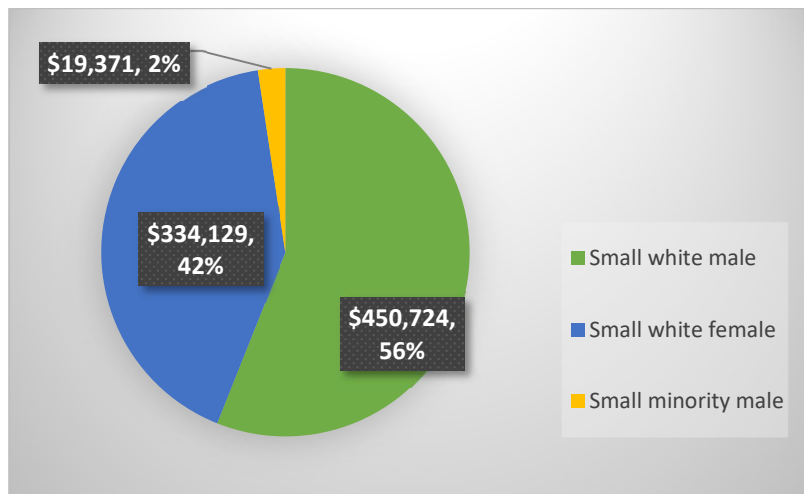
Spending by gender of firm owner



Large firm – spending by race & gender



Small firm – spending by race & gender



Emerging firm – spending by race & gender

