

# Consulting Services Program Report

1/1/2022 through 3/31/2022

HENNEPIN COUNTY  
MINNESOTA

## Memo

**From:** Dan Nickols, Program Manager

**Date:** May 6, 2022

**Re:** Consulting Services Program quarterly report – January 1 through March 31, 2022

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Attached is the 1<sup>st</sup> quarter report for the Consulting Services Program.

### Q1 Report highlights include:

- Total program expenditures were \$1,595,105
- Total dollars directed to SBE firms were \$240,053 (15.1%)
- Total dollars directed to ESBE firms were \$355,692 (22.3%)
- 308 firms have a principal agreement in the program
- 70 firms received work under the program
  - 17 were SBE firms
  - 21 were ESBE firms

The [Consulting Services Program](#) provides professional service consultants in various technical fields (e.g. architecture, engineering, environmental) an opportunity to be listed on a roster to provide services to county departments through a principal agreement.

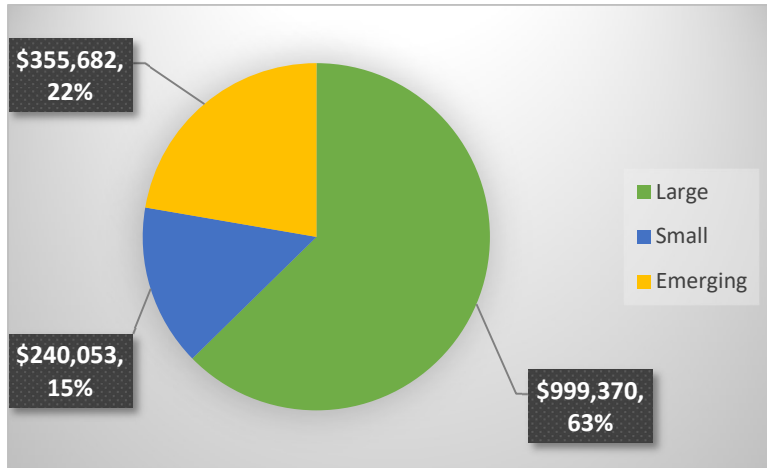
### Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
- Reducing disparities in contracting

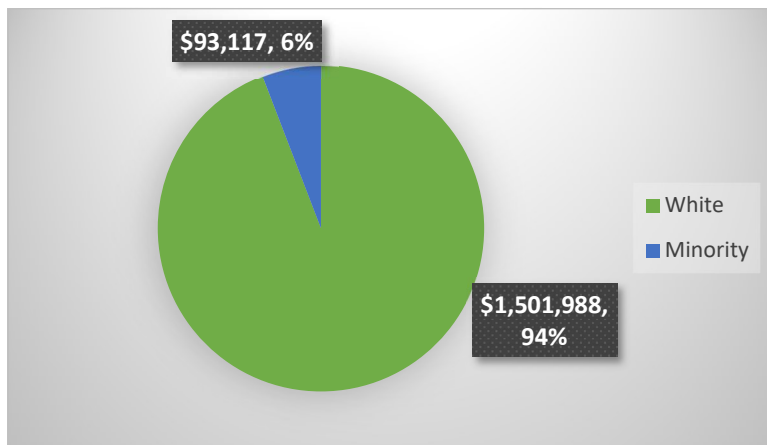
## Total program spending

<b>Firm description</b>	<b># firms used</b>	<b># firms available</b>	<b>Amount paid</b>
Large white male	32	140	\$999,370
Large white female	0	5	\$0
Large minority male	0	8	\$0
Large minority female	0	5	\$0
Small white male	12	34	\$202,447
Small white female	5	18	\$37,606
Small minority male	0	8	\$0
Small minority female	0	3	\$0
Emerging white male	8	31	\$96,383
Emerging white female	8	26	\$166,182
Emerging minority male	4	19	\$65,152
Emerging minority female	1	11	\$27,965
<b>Totals</b>	<b>70</b>	<b>308</b>	<b>\$1,595,105</b>

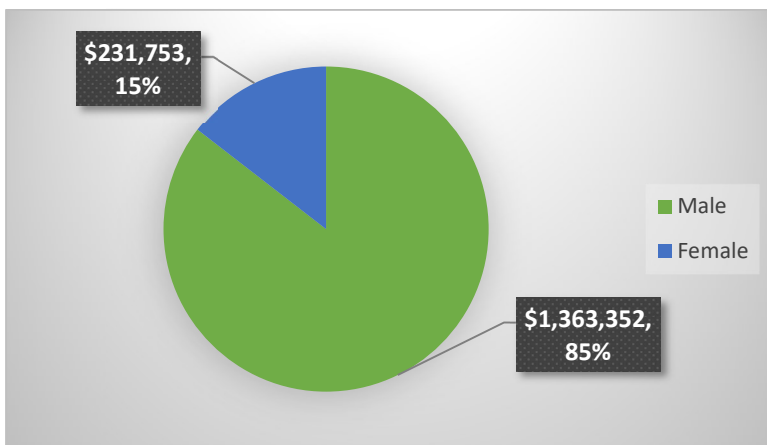
### Total spending (\$1,595,105) by firm size



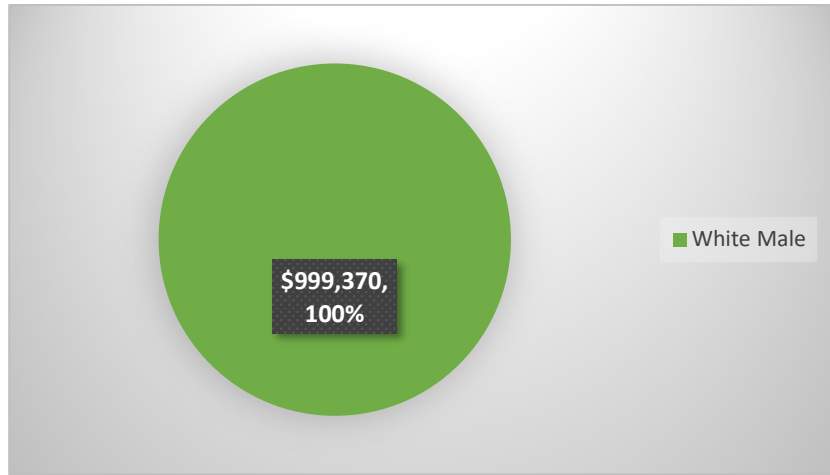
### Spending by race of firm owner



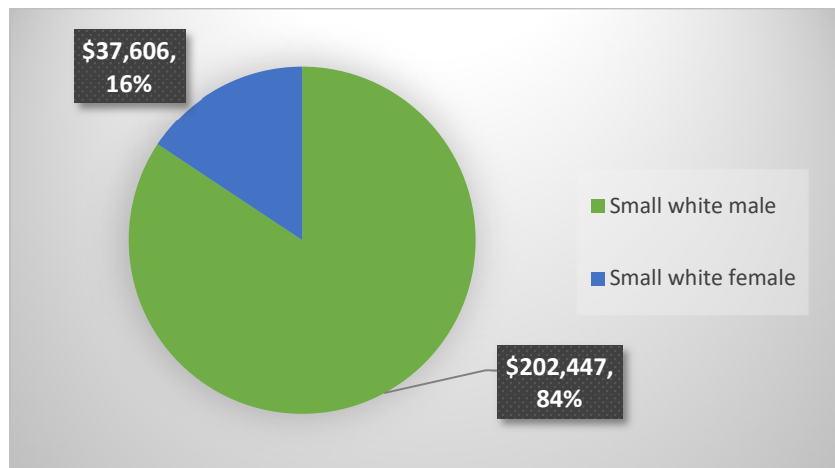
### Spending by gender of firm owner



### Large firm – spending by race & gender



### Small firm – spending by race & gender



### Emerging firm – spending by race & gender

