HENNEPIN COUNTY
MINNESOTA

Memo

To: Board of commissioners

From: Dan Nickols, Program Manager

Date: April 19, 2021

Re: Consulting Services Program quarterly report – January 1 through March 31, 2021

Attached is the 1st quarter report for the Consulting Services Program.

Q4 Report highlights include:

- Total program expenditures were $1,445,717
- Total dollars directed to SBE firms were $453,711 (31%)
- Total dollars directed to ESBE firms were $260,282 (18%)
- 267 firms have a principal agreement in the program
- 68 firms received work under the program
    - 16 were SBE firms
    - 19 were ESBE firms

The Consulting Services Program provides professional service consultants in various technical fields (e.g. architecture, engineering, environmental) an opportunity to be listed on a roster to provide services to county departments through a principal agreement.
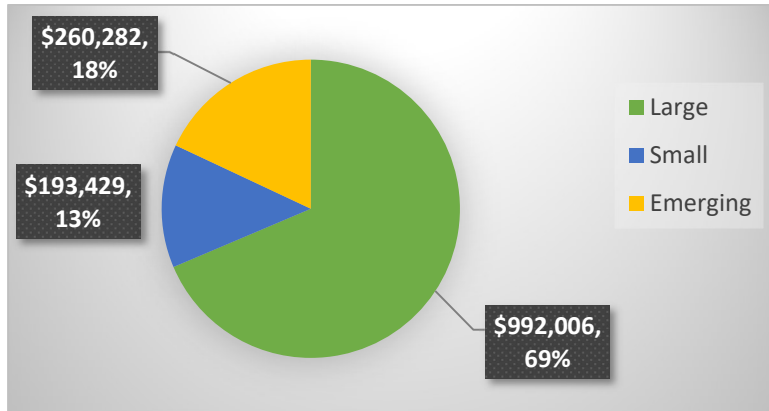
Program goals include:

- Creating a transparent contracting process
- Encouraging greater use of emerging and small business enterprises
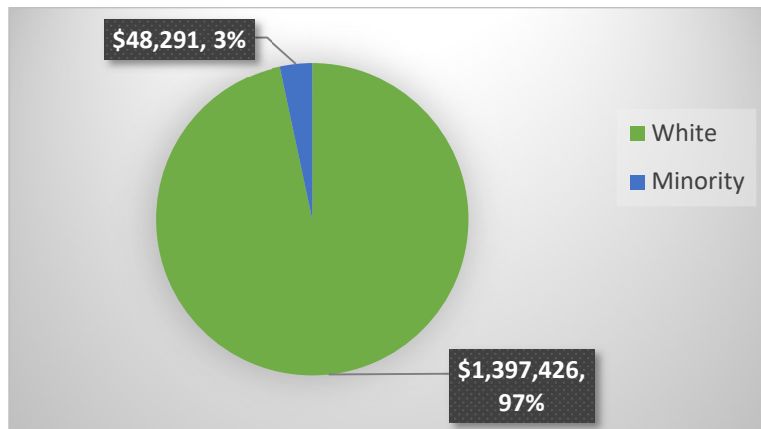- Reducing disparities in contracting

Total program spending

Firm description	# firms used	# firms available	Amount paid
Large white male	32	122	$988,348
Large white female	0	5	$0
Large minority male	1	2	$3,658
Large minority female	0	0	$0
Small white male	11	31	$104,262
Small white female	4	17	$83,649
Small minority male	1	7	$5,518
Small minority female	0	2	$0
Emerging white male	8	33	$135,213
Emerging white female	8	25	$85,954
Emerging minority male	3	15	$39,115
Emerging minority female	0	8	$0
Totals	**68**	**267**	**$1,445,717**

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Total spending ($1,445,717) by firm size

$260,282, 18%

$193,429, 13%

$992,006, 69%

- Large
- Small
- Emerging

Spending by race of firm owner

$48,291, 3%

$1,397,426, 97%

- White
- Minority

Spending by gender of firm owner

$169,603, 12%

$1,276,114, 88%

- Male
- Female

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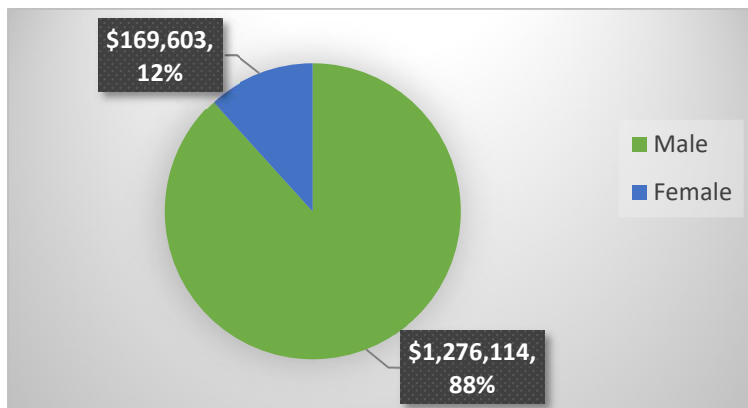
Large firm – spending by race & gender
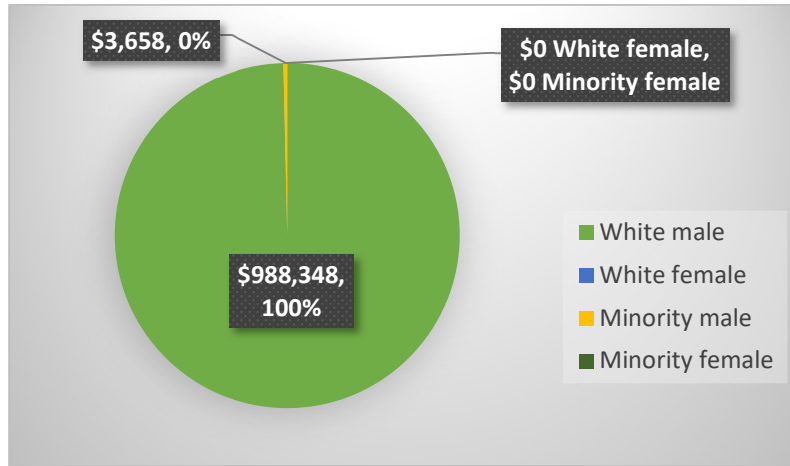
Small firm – spending by race & gender
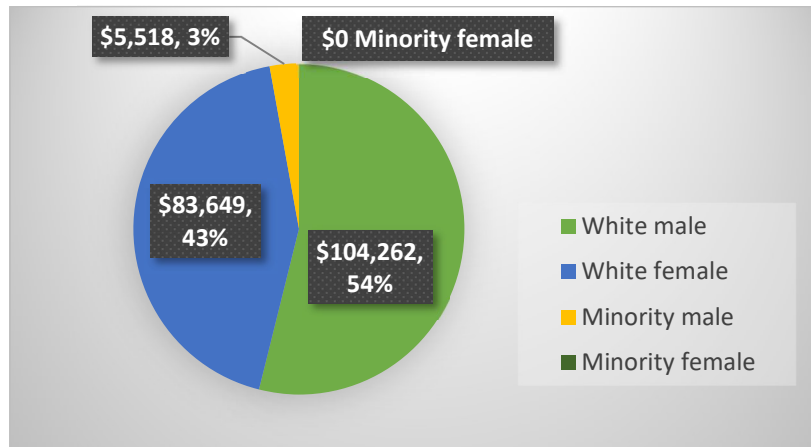
Emerging firm – spending by race & gender

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